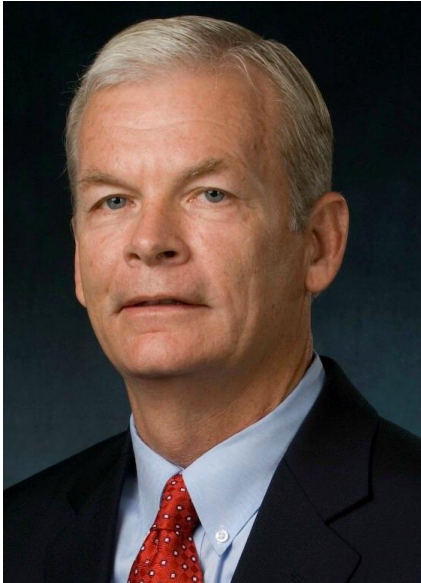


Business & Health Summit 2007



ABOUT THE SPEAKER

Robert Cramer

Manager

Human Resources Services Planning

Norfolk Southern Corporation

Robert Cramer is Manager Human Resources Services Planning for Norfolk Southern Corporation headquartered in Norfolk Virginia. He is Responsible for new or enhanced program implementation, vendor acquisition, contract oversight and financial management of Norfolk Southern Corporation non-union benefit plans and internal consultant for compensation policies.

Robert has 35 years in Human Resources, Compensation and Benefit Management in a variety of senior positions with a diversified group of public, non-profit, international, consulting and corporate organizations including: the City Of Virginia Beach, United Nations, Municipal Advisors, Inc, Catholic Diocese of Richmond, Colonial Williamsburg Foundation, State of Virginia and Tarmac America. Additionally, he serves on the VBCH Executive Board and is Committee Chair for VBCH's eValue8 RFI tool to evaluate health plan performance.

Robert has a BA in Business and Economics from Greensboro College, North Carolina and completed his graduate work in Management at Old Dominion University, Norfolk, Virginia.