

Winter Business Roundtable 2006



ABOUT THE SPEAKER

Carol Sale, RN, MSN

Director of Performance Improvement
Sentara Healthcare

Carol Sale recently joined the Sentara Healthcare system as the Director of Performance Improvement. Mrs. Sale is responsible for collaborative performance improvement initiatives within this seven hospital system as a means of standardizing and improving the quality of care delivered to all Sentara Healthcare patients.

Prior to joining Sentara; Mrs. Sale was the Director of Patient Safety and Performance Improvement for the Texas Medical Institute of Technology (TMIT). Her specialty is in risk management, formerly as a Director of Risk Management for the Bon Secours Health System of Marriottsville, MD. She has a Master of Science in Nursing Administration and Information Systems. Her work in various hospital administrative leadership positions has centered on hospital wide quality improvement including strategic planning, managing multidisciplinary personnel and resources, and implementation of quality indicators and standards.

As the Director of Patient Safety and Performance Improvement for TMIT, Mrs. Sale functioned as the team liaison working closely with hospitals and other organizations monitoring, tracking and interpreting measures and practices that impact the quality of care and safety of patients. She was directly involved in the development of the Leapfrog National Quality Forum Safe Practices survey that produced an annual survey to measure the progress of hospitals toward performance improvement focused on patient safety practices. She provided clinical information support and guidance to hospitals in the national TMIT Research Test Bed comprised of more than 2100 hospitals and served by a knowledge management system at www.SafetyLeaders.org.

Mrs. Sale was the TMIT team leader on multiple task forces reviewing the NQF Safe Practices as they impact specific patient populations; including Pediatrics, Rural and Specialty Hospitals.