

Demonstration of Savings

The results below are based on analyses of the most recent available data provided by each company. If you are interested in comparing your current PBM to WHI please contact Jeffrey Townsend at 865-292-2128 (jthc21@bellsouth.net).

Company S

Total Covered Lives 880
 Current \$332,386.00
 WHI \$298,905.00
Difference \$33,481.00
Savings with WHI 10.1%

Company N

Total Covered Lives 6,682
 Current \$3,989,384.00
 WHI \$3,536,242.00
Difference \$453,142.00
Savings with WHI 11.4%

Company A

Total Covered Lives 11,679
 Current \$11,729,936.00
 WHI \$10,844,965.00
Difference \$884,971.00
Savings with WHI 7.5%

Table of Average Savings with WHI

	Avg. Savings	High	Low
All companies surveyed	9.20 %	16.19%	1.90%
Companies with covered lives <1000	11.50%	16.19%	3.90%
Companies with covered lives >1000<10K	8.50%	14.50%	2.49%
Companies with covered lives >10K	4.93%	7.54%	1.90%

Compiled by HealthCare 21 Business Coalition. Updated 1/1/04